

July 26, 2010

To Whom It May Concern:

Perennial Properties owns and operates a portfolio of nearly 3,000 apartment units, 100,000 square feet of retail, and a handful of for sale townhomes and condominiums. As such, our dealings with contractors, Cablik Enterprises included, have been extensive. As one might imagine, we have run the gamut in terms of positive and negative experiences in our various dealings with these different contractors.

We began working with Cablik Enterprises on a small scale retail fit out (under \$100,000) roughly twelve months ago. We generally prefer to establish a relationship with a new contractor on these terms so that we discover their abilities to execute without the ramifications of bigger jobs. Cablik Enterprises proved themselves to be more than capable.

Though they knew the size of the job and gross profit were both small, principals, Alan Cablik and Matt Dahlhauser took part in overseeing the quality control on this project from the beginning. They presented their bid professionally, staffed the job adequately, and completed the work as seamlessly as we hoped, all while staying within budget. Further testament to their work is the glowing endorsement of it by the current tenant – a longstanding Atlanta area hair salon with four other locations.

From here, we awarded Cablik Enterprises a second and third job, which they similarly completed. Through these jobs they demonstrated their abilities to deftly navigate difficult city inspections, as well as work in conjunction with a tenant that preferred to self perform a bit of the work. Their adaptability gives us the confidence to continue to forward all our commercial fit out work to them for their review and proposal. We have come to expect a competitive bid, professional workmanship, and impeccable customer service from top to bottom with Cablik Enterprises.

Please do not hesitate to contact me with specific questions.

Sincerely,



Tony Schrager
Perennial Properties, Inc.